

Who Are We?

Group BFC has in its fold companies operating across domains. BFC Capital, the group's wealth management arm, has served clients for over 20-odd years. Besides this, the group's publishing endeavor, BFC Publications has been successfully turning writers into authors, consequently leaving a lasting imprint on the country's literary space. The group is also home to BFC Softtech, an IT company handling in-house and external projects.

The group is ever-expanding and stays on the lookout to invest in potentially fruitful avenues; case-in-point, BFC Content, the group's latest foray into content creation and broadcasting.

BFC Capital

BFC Capital is a premier wealth management company that has been treading India's wealth space for a good 20-odd years, serving and handholding corporate and retail clients in their wealth-building efforts.

We are the second-largest Mutual Funds distributor in Uttar Pradesh, with a wide range of offerings, from Corporate Investment Planning to Treasury Planning and Financial Planning. We, as of now, are overseeing and managing an AUM worth more than Rs. 8 billion, with over 500 retail and 150+ institutional clients under our wing.

In a recent Silicon India article, we were identified as "One of the Top 20 Most Promising Wealth Management Consultants" of the country.

What Are We Looking For?

Role–Relationship Manager

Job Location –Lucknow (Uttar Pradesh)

Minimum Qualification – Graduation

Minimum Experience – 1-2yrs

Responsibilities:

- New Client Acquisition
- Client Portfolio Management
- Client Profiling and Goal Planning
- Staying updated on the nuances of Mutual Funds, Stocks, CFDs, and other similar financial instruments.
- Supporting Marketing Activities
- Planning and Executing Revenue Generation Strategies

Why Join Us?

We're assuming you may have apprehensions about associating with a company with a modest footprint; it's understandable. That said, working with us has its advantages. For starters, BFC Capital is known for providing its employees a better work-life balance with facilities. Also, we try to keep the day-to-day functioning as stress-free as possible; this is one of the prominent reasons for our low attrition rates.

Yes, there are times when our workforce is working against the clock, scampering to meet the goals they've set themselves, but rarely do we let failures define them. Most times, failure is a by-product of poor planning and execution; we get it. This is why all our team leaders and vertical heads are actively involved, providing real-time support and guidance to their subordinates. We have a young and diverse work culture, allowing each team member to function as per their individual style and take a breather every now and then by participating in team outings.

Benefits & Perks:

- On Job Training
- Team Outings
- Soft Skills Training
- Attractive Variables for Meeting Milestones

Skill set Required

- Convincing Skills | Analytical Skills | Inter Personal Skills
- Inclination towards Financial Products
- Candidate should be Aggressive in Sales
- Must be Presentable
- Must own a Bike / Car

What We Give You

Package – INR 3 L to 6 L per annum (Fixed) + Up to INR 1 L (Variable)

Annual Appraisal

Company Website : <https://bfccapital.com>

Contact Details_HR : _____